

Attention Course Book Buyers:

Use the
**Power of
Consolidation**
with
NACSCORP

You invest a lot of time and money in sourcing the books on your want lists from publishers, used book wholesalers, and new book wholesalers such as NACSCORP. The next time you source adopted books, start your search with NACSCORP and take advantage of the “Power of Consolidation” to benefit from the efficiencies and value-added services that we can provide, as well as the extraordinary breadth and depth of our title database—2 million books from 15,000 publishers.

to save time,
effort, and
activity costs

WE HELP CUT YOUR TOTAL ACQUISITION COSTS

The cost of sourcing books can add up to more than you think when you include all the costs associated with each order you place with your various sources. The “total acquisition cost” of a book includes the cost of the book itself, plus many other components such as:

Buying/Accounting costs: *creating a PO, creating chargebacks, managing multiple relationships, payment/billing terms*

Handling costs: *freight in, receiving and stocking product, packaging returns/freight out, inventory carrying costs*

Imagine how all these costs will multiply over the number of individual transactions placed. When you consolidate 10 small orders into one order from NACSCORP, those ten-fold costs turn into a one-time transaction. Plus, sourcing more of your book needs from NACSCORP allows you to enjoy these value-packed efficiencies:

- **Widest selection of any new book wholesaler**—2 million titles including over 50,000 true text books, all from 15,000 publishers shipping from 5 warehouses, plus 1 million Print on Demand titles and up to 11,000+ Bargain Books
- **Free freight**—Ordering 25 units each from 10 different sources? Consolidate your order with NACSCORP and receive free freight when your order ships with 250 units or more
- **No minimums, and shipment of in-stock titles within 1 business day**—Need some single copies of several different books? Order from NACSCORP and enjoy our no-minimum policy while saving on shipping, reducing paperwork “touches,” and potentially earning free freight (by adding on to a larger order)
- **Consolidated returns**—Ease those returns headaches and save by packing and shipping back returns to one location
- **Less paperwork**—Deal with one source to simplify your life and reduce the flood of documentation
- **Online account tools**—Use our web site to keep track of your book returns, view your order history, print copies of invoices, and much more
- **Year-round merchandise solutions**—Complete displays for events throughout the whole school year using our front-of-store add-on categories, along with related book assortments, to drive traffic and boost profits

TURN OVER TO DISCOVER HOW YOU CAN START
putting money back into your bottom line



HOW CAN YOU START TO ENJOY THE ENORMOUS VALUE PROVIDED BY NACSCORP?

USE OUR FREE WANT LIST MATCH SERVICE AND FREE STOCK RESERVATION SERVICE

With 2 million total titles, including over 50,000 true textbooks, it's time to make NACSCORP a bigger part of the solution for your new course book needs. Through our **ABC Sourcing free want list match service**, send us your want lists (partials welcome!) as early as you like. It's totally free and you can immediately start taking advantage of the prodigious breadth and depth of the titles we offer.

Once we've verified each title against our database, we'll respond within 24 hours with a finished want list as a detailed no-obligation quote that you can easily turn into an order. Then use our **Bin & Hold free stock reservation service** to hold your order in our warehouse for up to 75 days.

It's that easy!

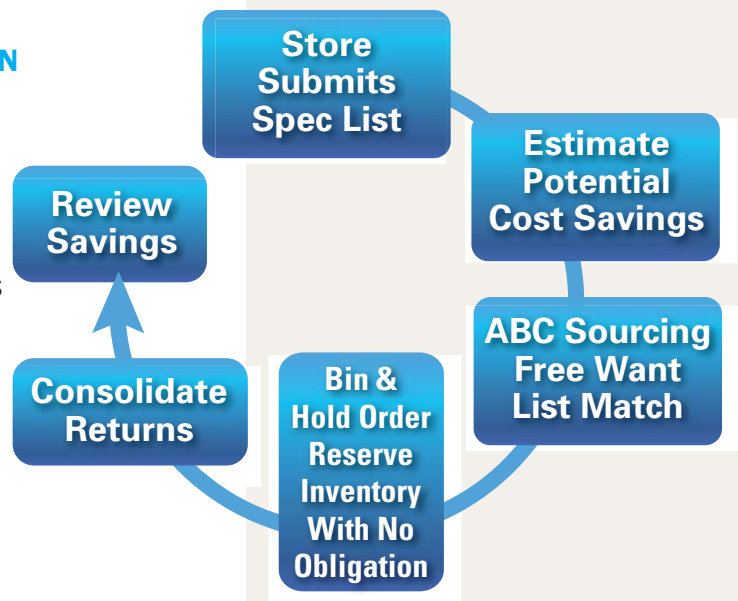
Now you can start and make modifications to Bin & Hold orders online.

CONSOLIDATE SMALL ORDERS TO MAXIMIZE YOUR ORDERING & SHIPPING EFFICIENCIES

If you're spending too much time juggling small orders from multiple sources, consider diverting some of those orders to the one-stop shopping convenience of NACSCORP. We offer the widest selection of any new book wholesaler, and at high fill rates. Less paperwork, more time, customer-friendly policies to protect your purchases, a 24/7 web site featuring great ordering, searching, and account management tools, plus consolidated returns, credits, and shipments all add up to a solid total value.

HERE ARE EVEN MORE SAVINGS YOU CAN REALIZE BY WORKING WITH NACSCORP:

- **High fill rate**—Fewer backorders, and you'll get more of what you need when you need it
- **Generous returns policy**—Featuring a 24-month return window and automatic return notifications via e-mail
- **Dedicated Account Managers**—Reduce the number of contacts you need to do business
- **Order online 24/7 or through a variety of methods:** phone, fax, EDI, EasyLink, and more



For a free cost analysis

detailing how your store could potentially save a significant amount on activity costs including inbound & returns freight, order processing, etc., please contact a NACSCORP Account Manager at (800) 622-7498 or sales@nacscorp.com.

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